



PSA PEUGEOT CITROËN

PHEV

**Clean
Technologies**



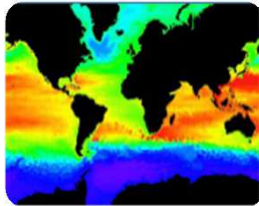
BACK IN THE RACE



June 2015

Un terrain de jeu global favorable à l'hybride

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**Changements
climatiques**

► **Le défi environnemental**

- ✓ Une réglementation exigeante
- ✓ Des clients à l'écoute de l'environnement
- ✓ Des gouvernements favorables à la "mobilité durable"
- ✓ Une raréfaction des ressources



Urbanisation

► **Le défi de la mobilité
et des infrastructures**

- ✓ Population urbaine
 - 2011: 7,2 Mds ▶ 53%
 - 2050 : 9,5 Mds ▶ 65%
- ✓ Mégaloilles (+10 M)
 - 1950 : 2
 - 2011 : 23
 - 2025 : 37



Evolution des besoins

**Le défi technique
et industriel**

- ✓ Qualité et durée de vie du véhicule
- ✓ Rapport qualité / prix compétitif
- ✓ Des véhicules toujours plus sûrs et connectés

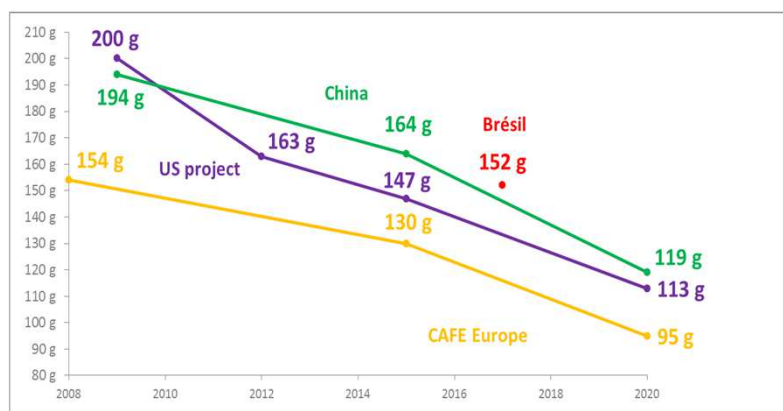
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Sévérisation et convergence des réglementations

CO₂

■ CAFE, CAFC...



■ Incentives

Bonus-Malus



New Energy Vehicles

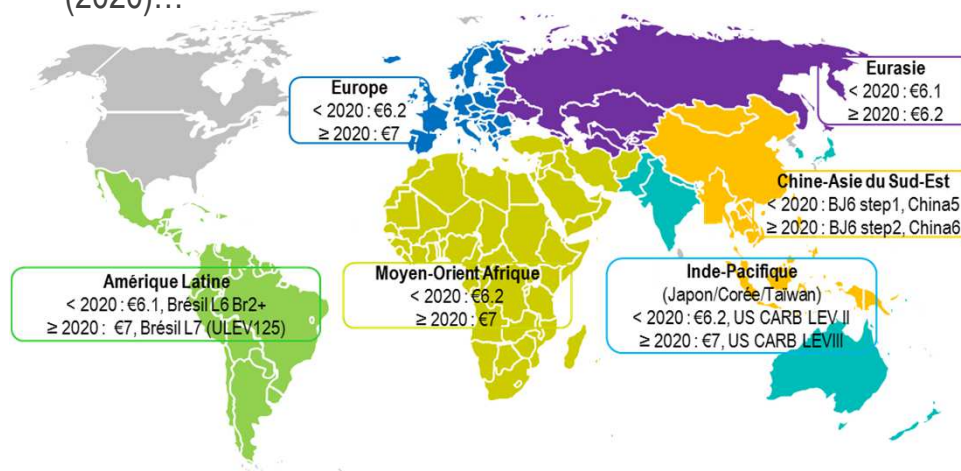


Inovar Auto



Polluants

■ Euro 6.2 (2017), Euro 7 (>2020) ; Beijing 6 phase1 (2017), phase2 (2020)...



Aujourd'hui : PSA leader européen CO₂

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PSA Peugeot Citroën
110,3 g/km CO₂

Marché: 123,7 g CO₂/km

30% ventes
< 100 g/km CO₂

44 véhicules
"Best in Class"



Moteurs essence



1L & 1,2L PureTech
1.6L THP

Moteurs Diesel



1,6L & 2L Blue Hdi

Hybridation



Hybrid 4
Stop & Start

Automatismes



AM6 III
AT6 III



Peugeot 308 , 110 ch
1,2L PureTech
95 g/km CO₂



Citroën C4 Cactus, 100 ch
1,6L BlueHdi
82 g/km CO₂



DS 3, 100 ch
1,6L BlueHdi
79 g/km CO₂

 **BACK** 
IN THE RACE

 Tomorrow: new technologies for worldwide stakes

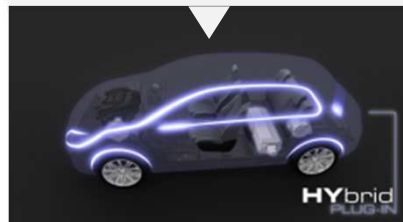
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**Engine
2020**



Optimized gasoline
and Diesel engines

**Gasoline PHEV
2019**



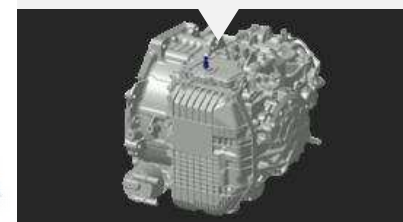
Gasoline plug-in
hybrid

BEV



Optimized BEV
technologies

**New generation of
transmission**

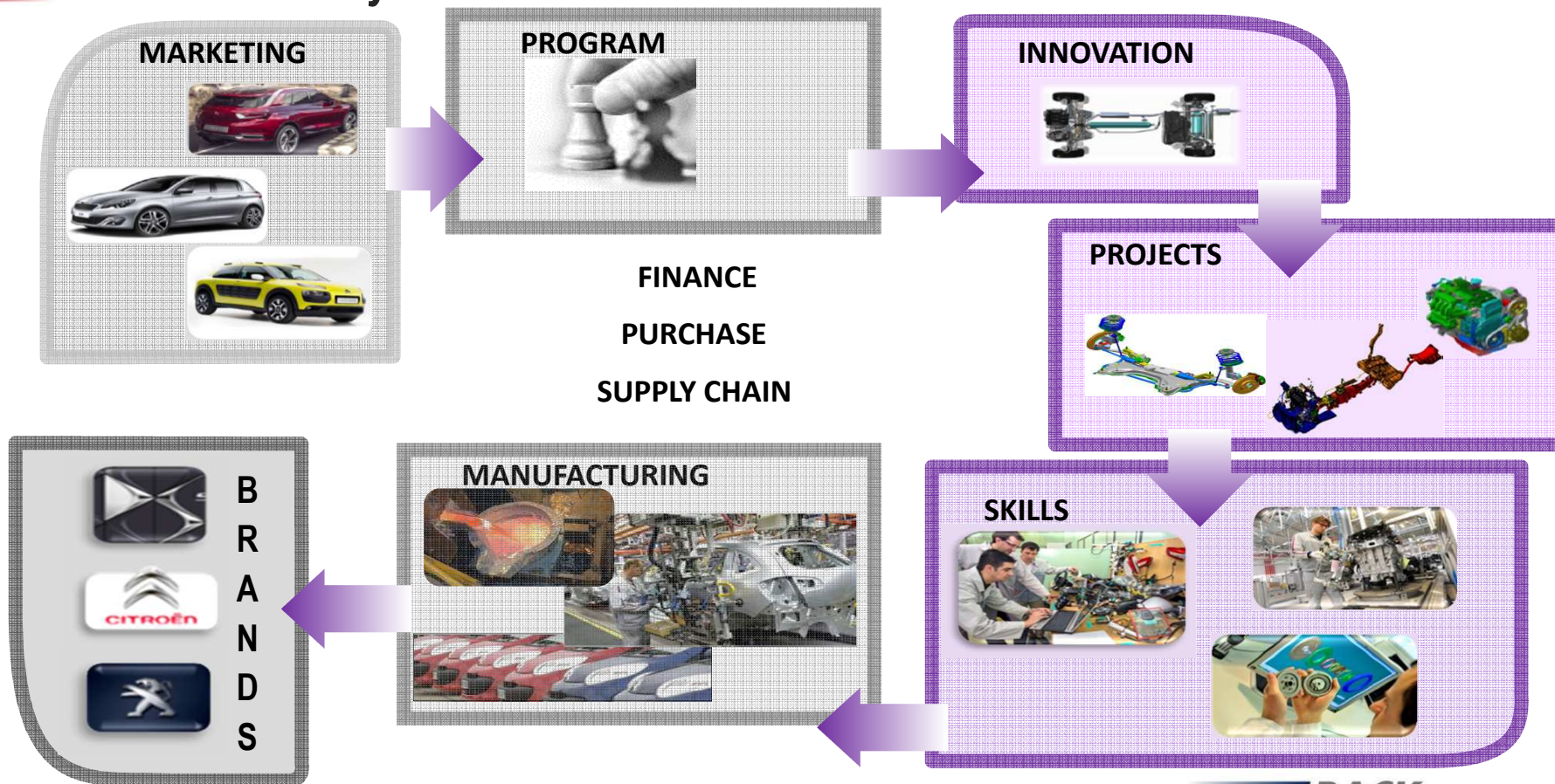


6-speeds MT
8-speeds AT

 **BACK**
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 **100% PSA ecosystem committed**

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To serve our 3 Brands

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Optimistic

Human

Smart



Exigence

Allure

Emotion



Spirit

of

Avant-Garde



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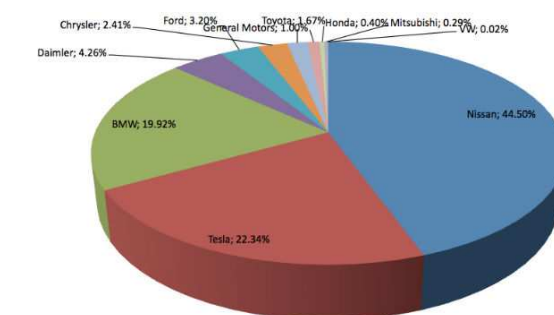
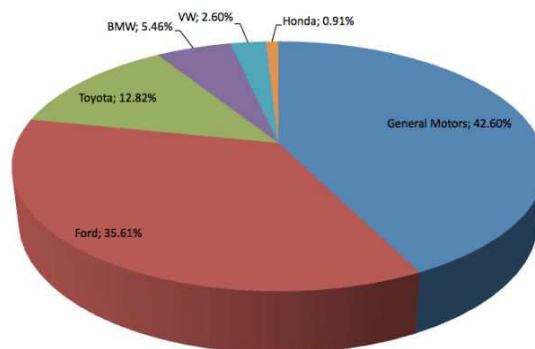
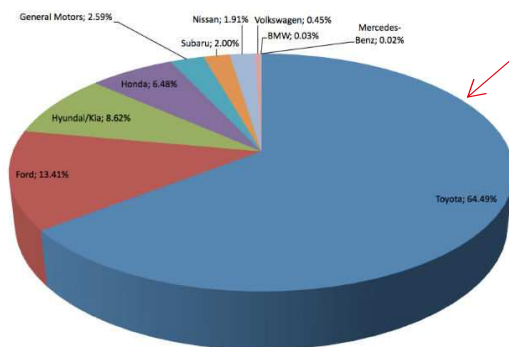


Market trend

Today US market

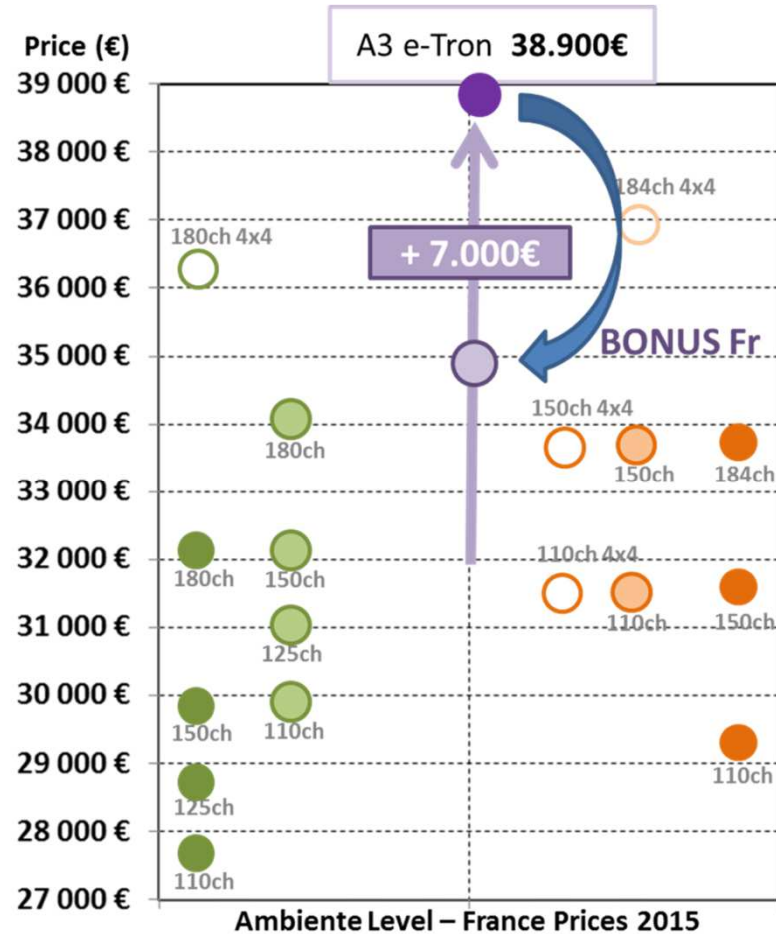
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	HEV	PHEV	BEV
2013	3,2 %	0,62 %	
2014	2,8 %	0,35 %	0,36 %



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PHEV in the field China & Europe



Audi A3 e-tron
Bicorps 5 portes du C
LNC juillet 2014
EU30 : 982/2014
3.028/4M2015

Volkswagen Golf GTE
Bicorps 5 portes du C - LNC fin 2014
EU30 : 1.057/2014 - 3.533/4M2015

Mercedes C350e
Tricorps 4 portes et break
du D Premium - LNC mars 2015

Audi Q7 e-tron
Diesel
F-SUV Premium
LNC été 2015

Volkswagen Passat GTE
Tricorps 4 portes & break du D
LNC automne 2015

Mitsubishi Outlander PHEV
D-SUV - LNC mars 2014
EU30 : 19.911/2014 - 9.412/4M2015

Volvo V60 PHEV Diesel
Break Premium du D - LNC janv. 2013
EU30 : 5.373/2014 - 1.759/4M2015

Audi A4 e-tron
Tricorps 4 portes et break du D Premium
LNC fin 2015
Possible PHEV Diesel AWD « Quattro »

BYD Qin (Sunvi PHEV)
Tricorps du C Base
LNC décembre 2013
CN : 14.747/2014 - 8.944/4M2015

BMW 530Le
Tricorps du E Premium
LNC janvier 2015
CN : 119/4M2015

BYD Tang (S7 PHEV)
D-SUV Base
LNC 1^{er} semestre 2015

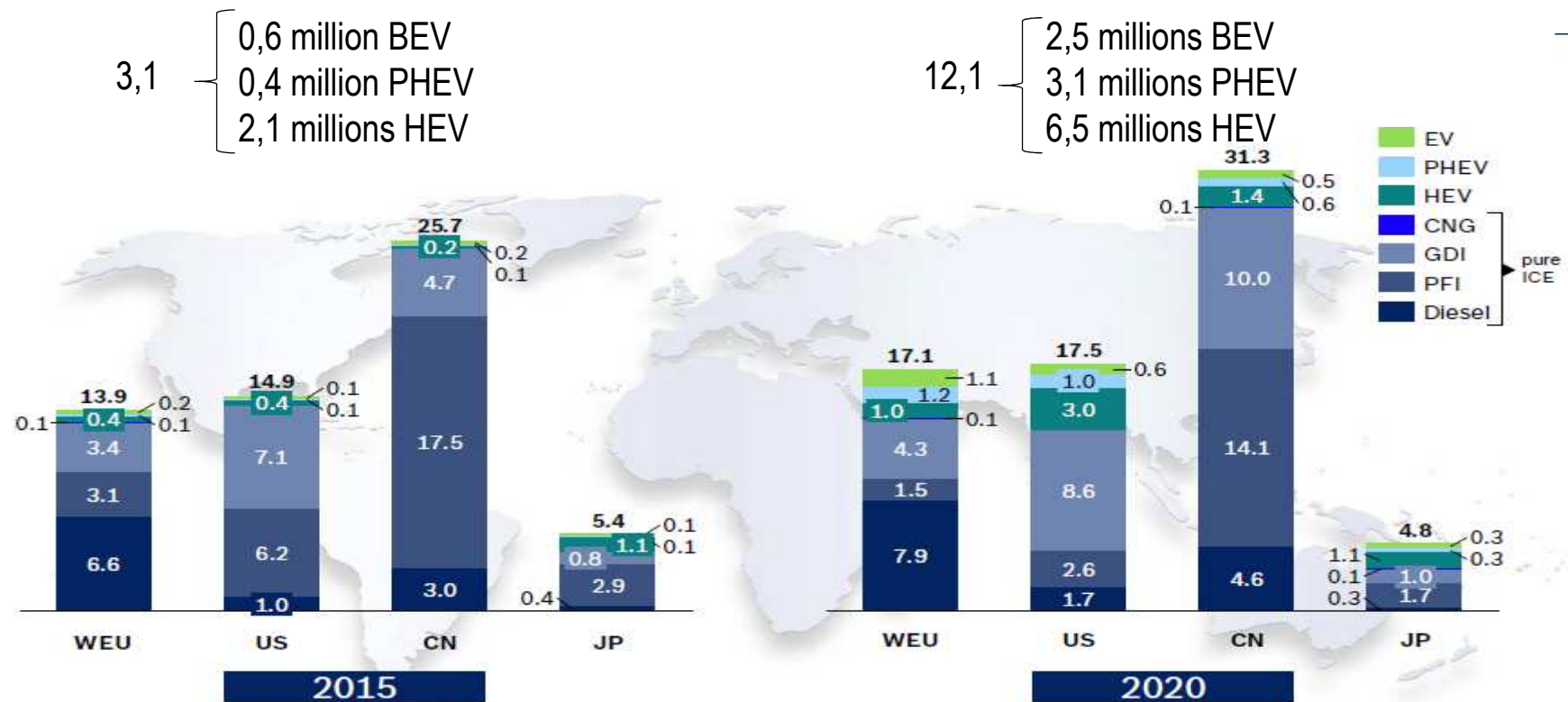
Chery Arrizo 7 PHEV
Tricorps du C Base
LNC fin 2015

Roewe 550 plug-in
Tricorps du C Base
LNC novembre 2013
CN : 2.705/2014 - 1.921/4M2015

Volvo S60L PHEV
Tricorps du D Premium
LNC avril 2015

Audi A6L e-tron
1^{er} hybride Audi produit localement
Tricorps du E Premium
LNC 4^{ème} trimestre 2016

Market forecast



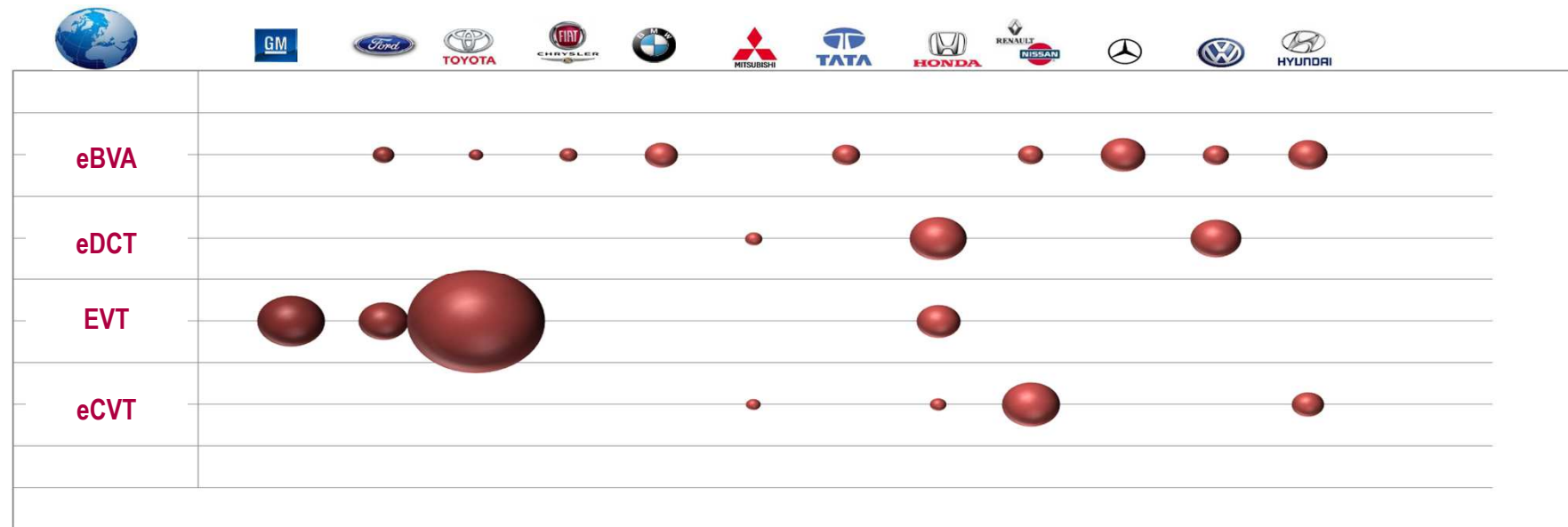
 **Worldwide official announcement for ≈ 2020**

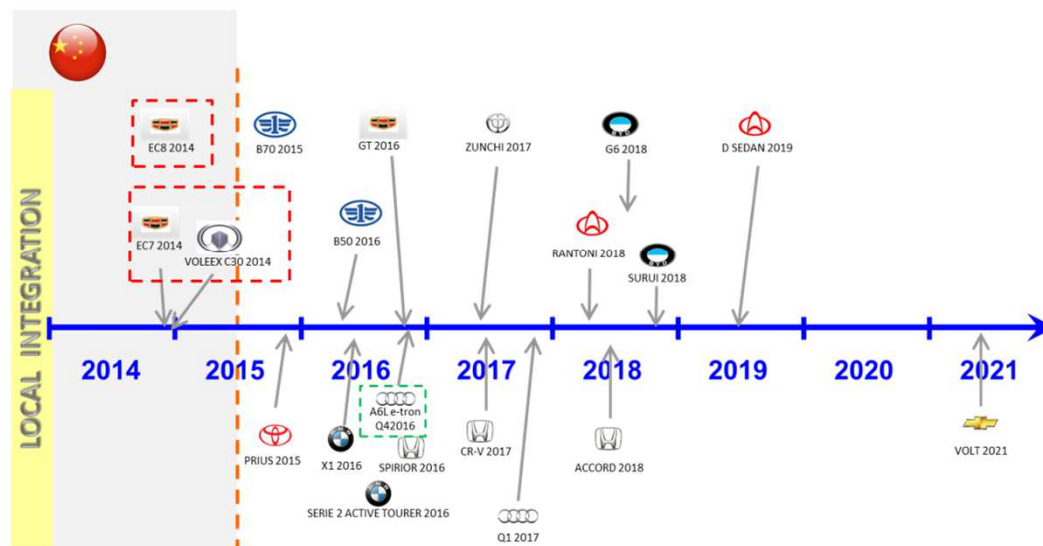
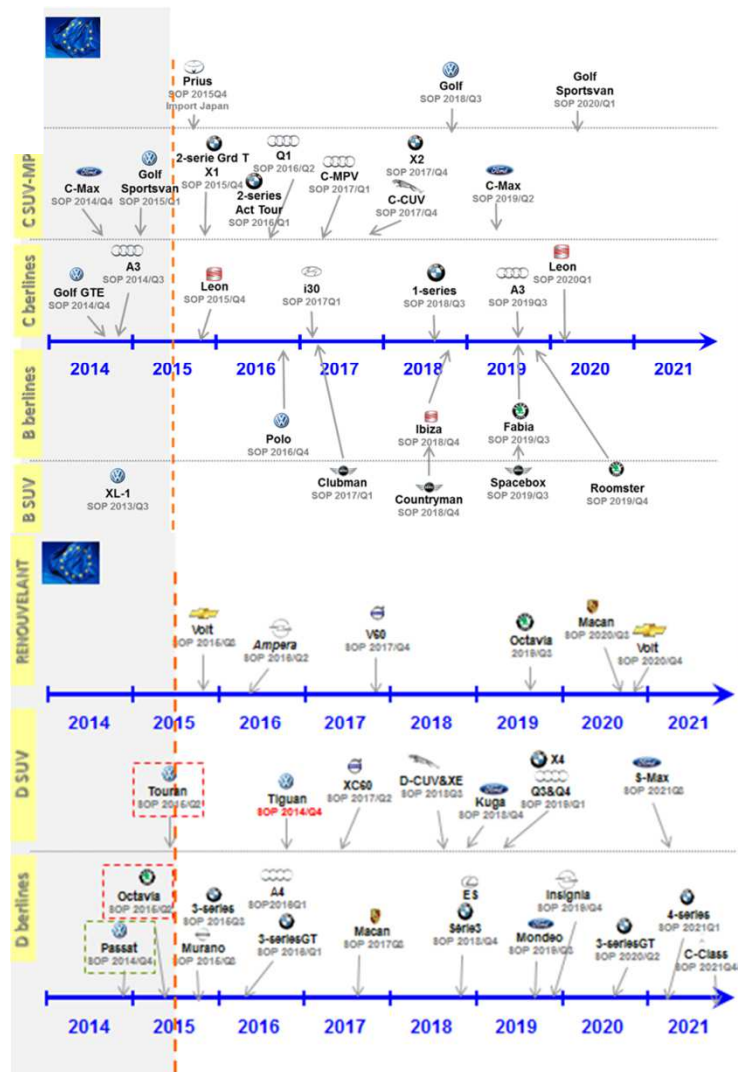
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			 HONDA	 GM	 Audi SEAT VW	 RENAULT		 KIA	 CITROËN PEUGEOT
Zero Emission Vehicle	FCEV								
	BEV								
	PHEV								
	HEV								
	MHEV								

 **BACK**
IN THE RACE 

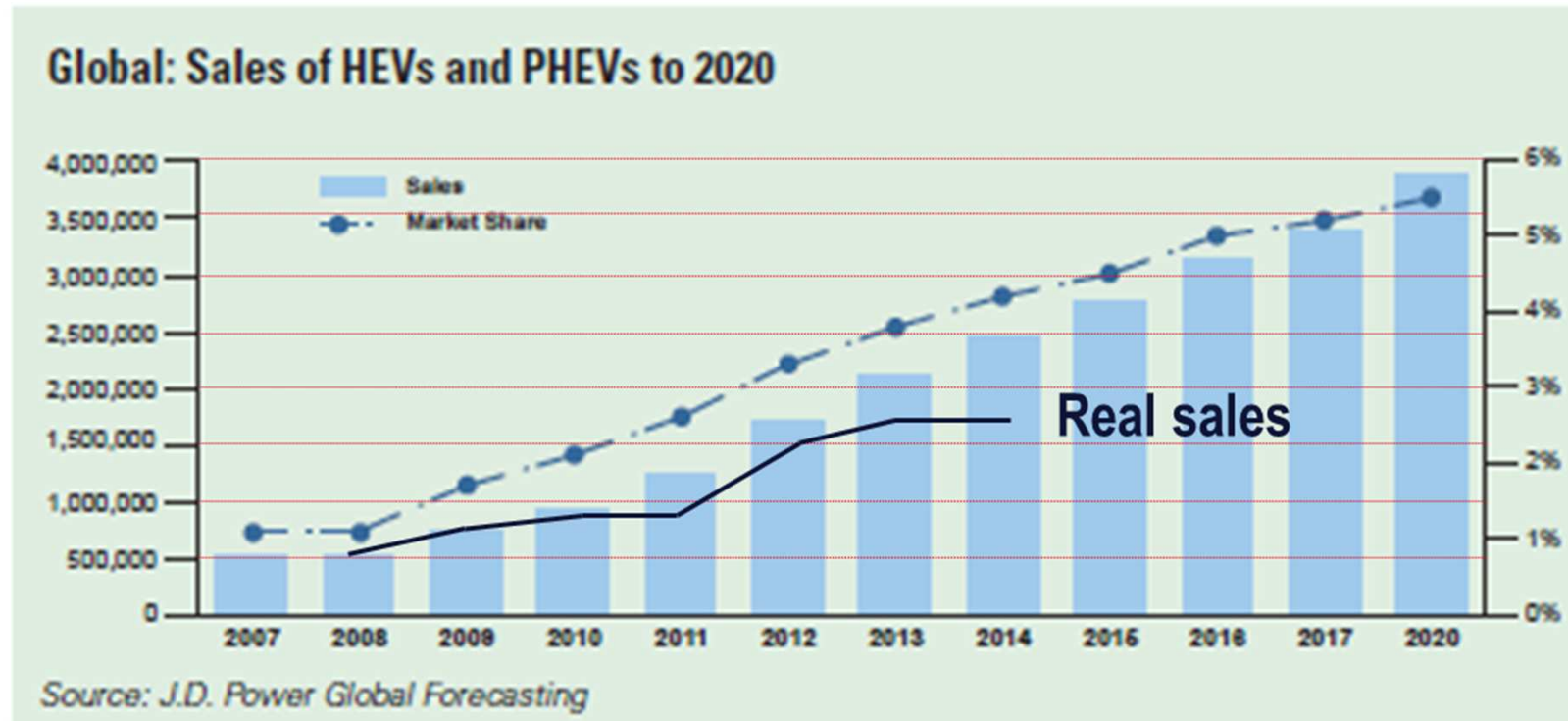
HEV/PHEV sales & technologies announcement in 2020





PHEV for all OEM in 2020, from B to E
Chinese OEM on D & E

Drive green 2020: more hope than reality?





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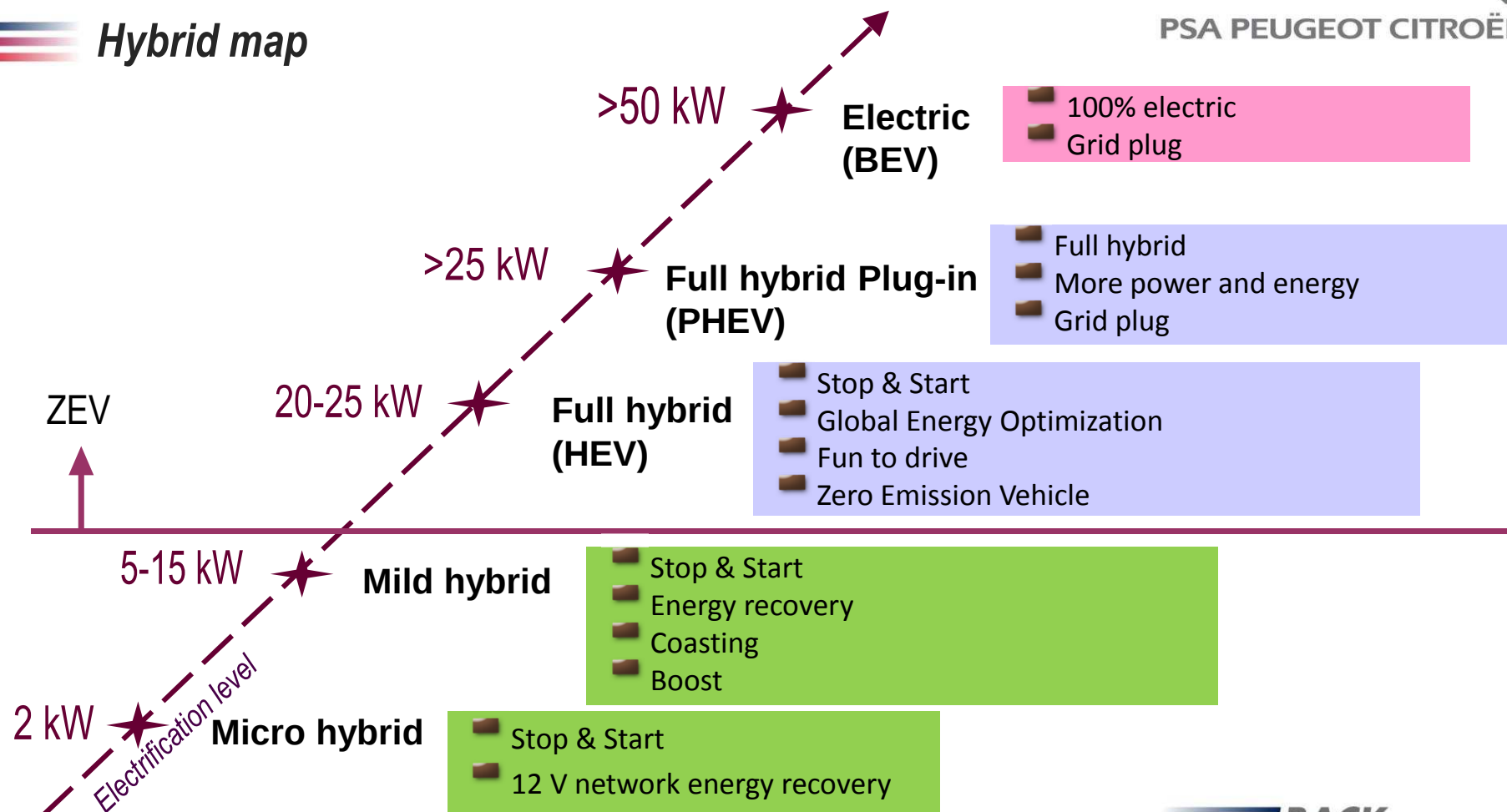
BACKRACE
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Technical path



Hybrid map

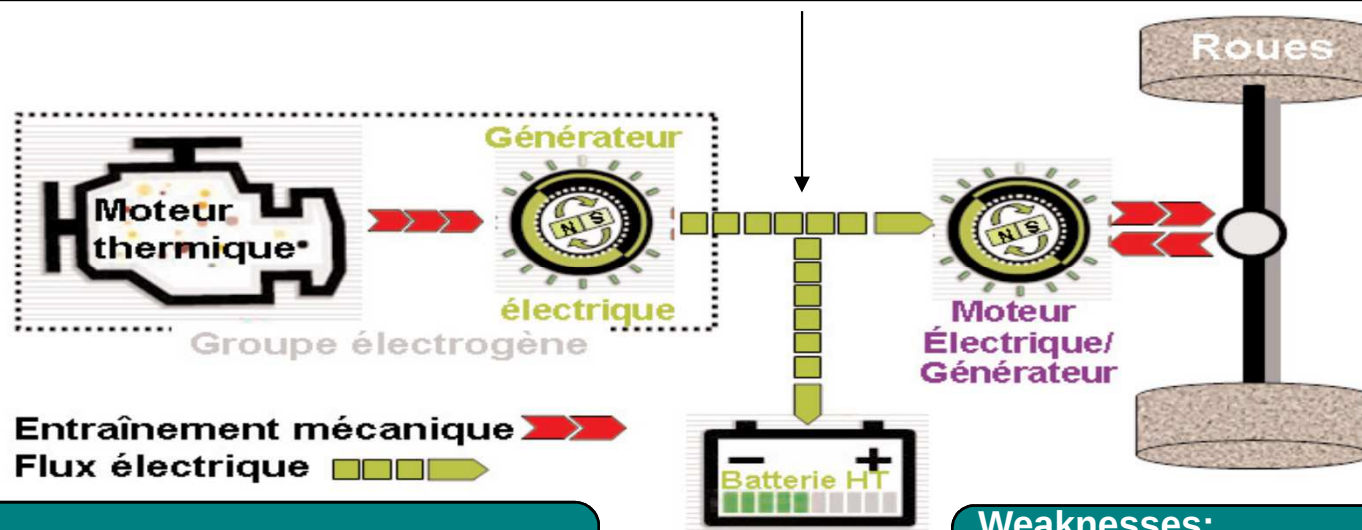
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Serial Hybrid

Electrical path for power addition



Strengths:

- Electrical skills
- Emission
- Driving comfort

Weaknesses:

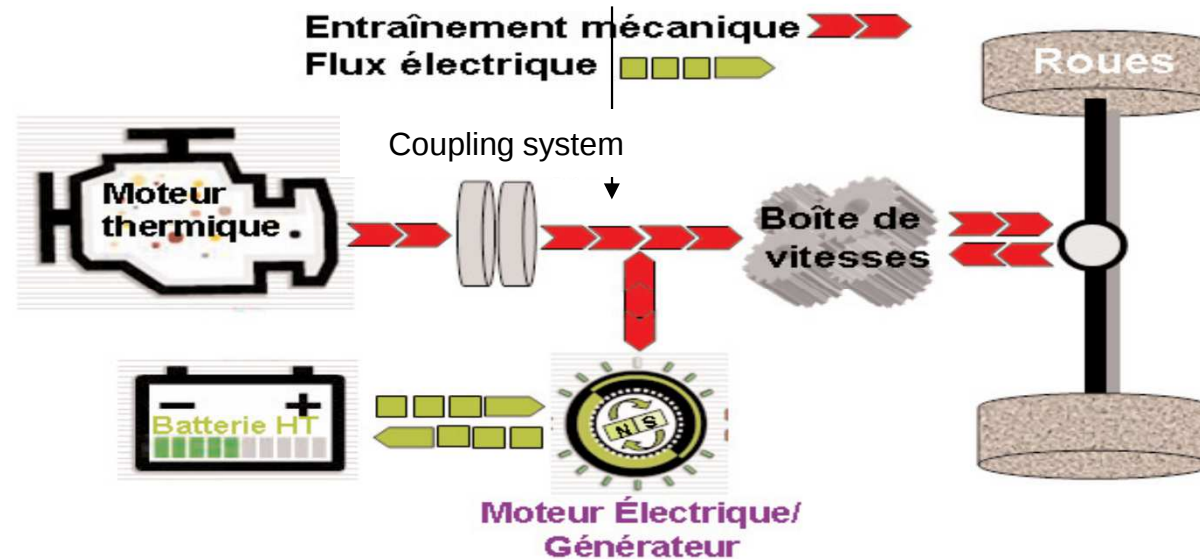
- Cost
- Performance
- Efficiency



Serial hybrid or parallel hybrid?

Parallel hybrid

Mechanical path for power addition



Strengths:

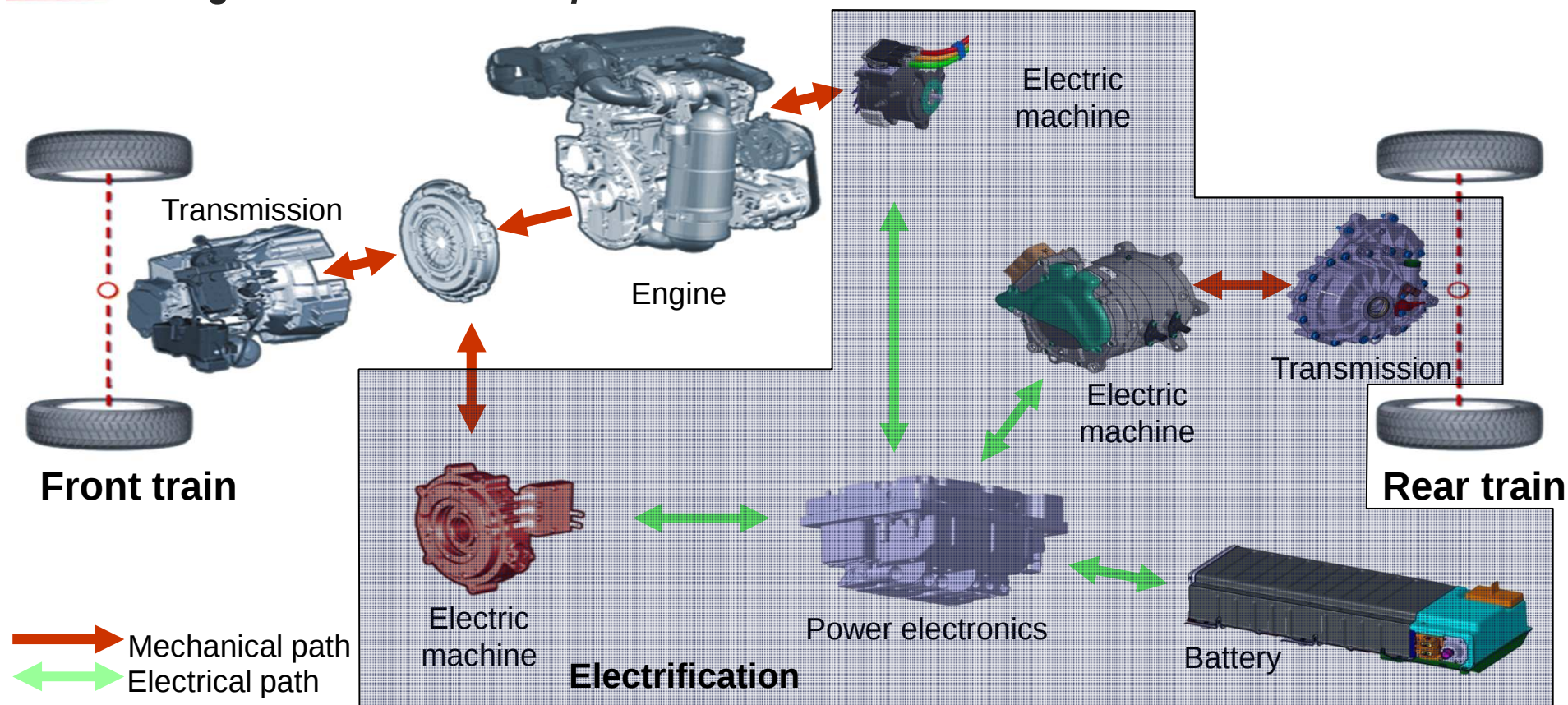
- Multipurpose vehicle
- Efficiency and fuel consumption
- Industrial synergies and dimensioning

Weaknesses:

- Design complexity
- Many choice open (almost) like any other

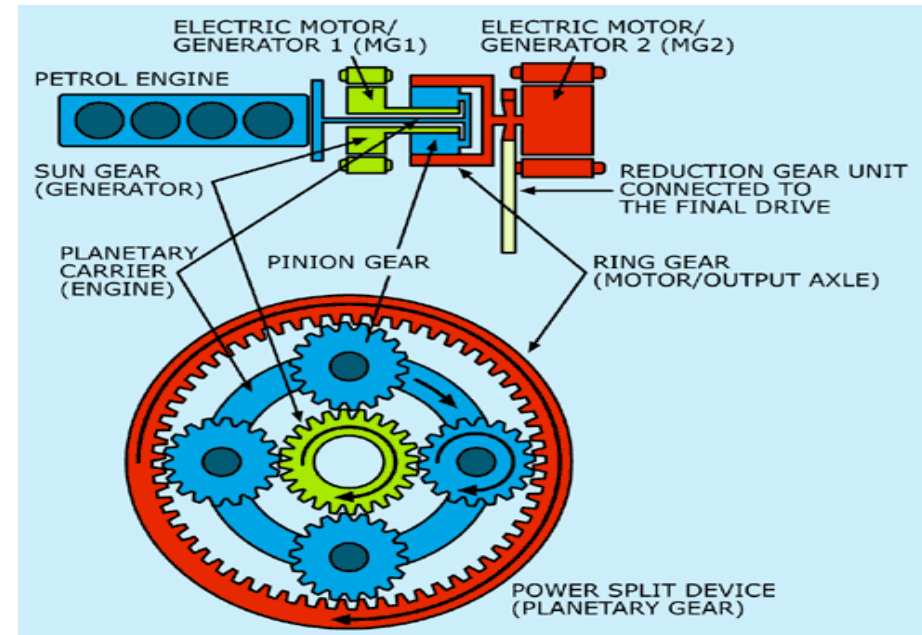
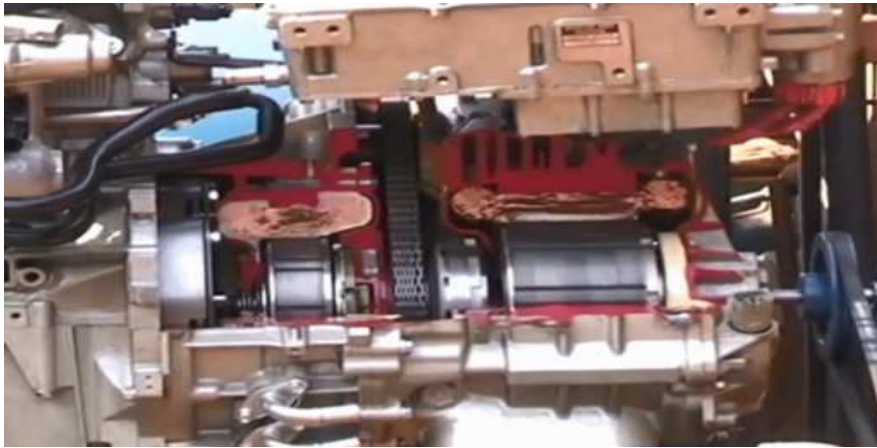
 A large set of technical options

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Toyota HEV legacy

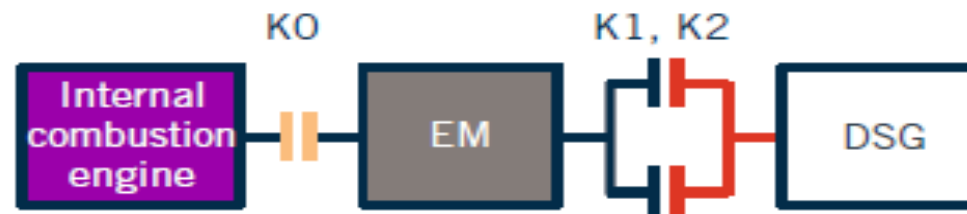


Since 1997 (Japan, 2001 US, 2003 Europe), kaizen improvement

1,2 million vehicle en 2014

From B to D-SUV, including PHEV

VAG modular policy

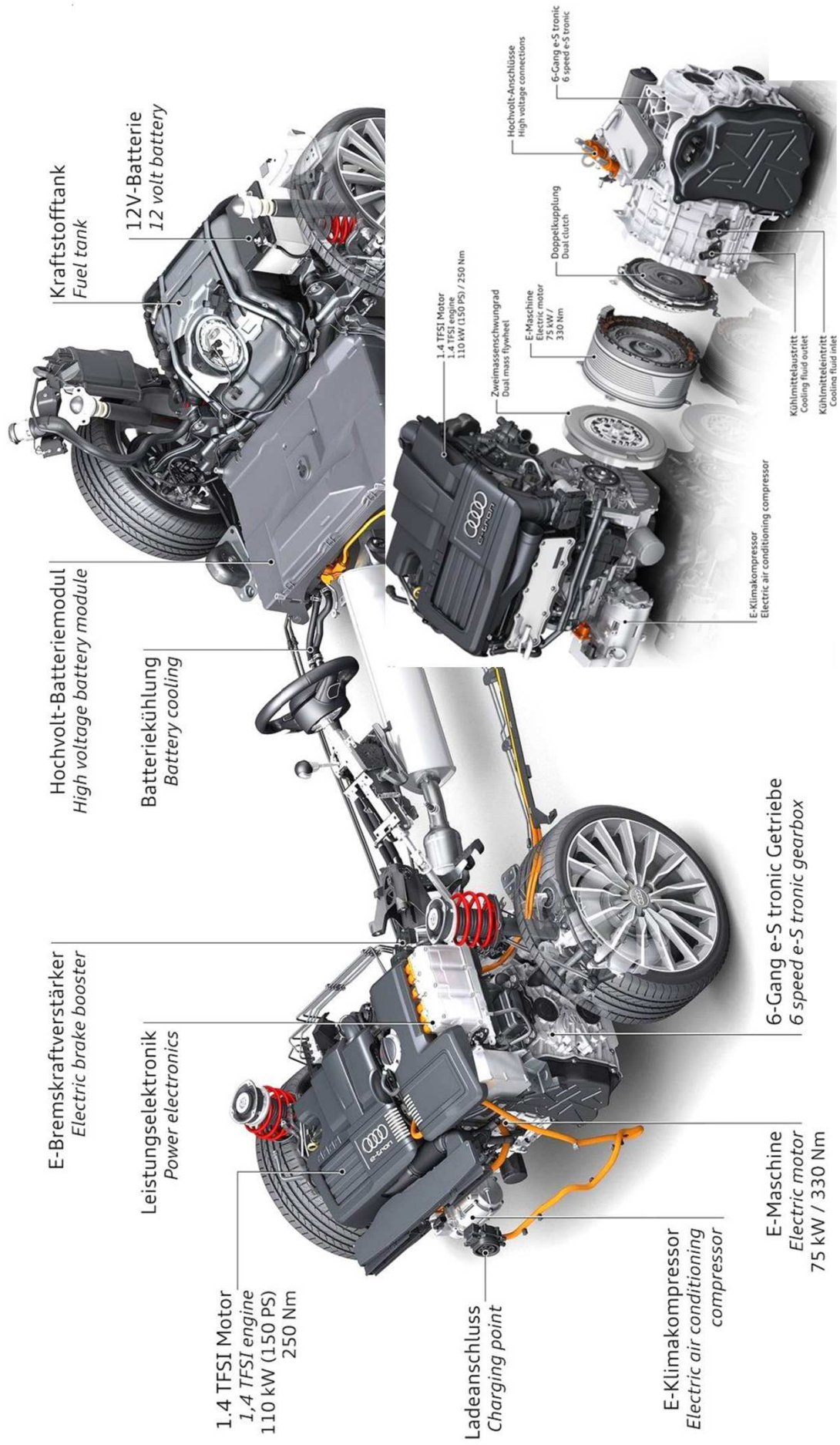


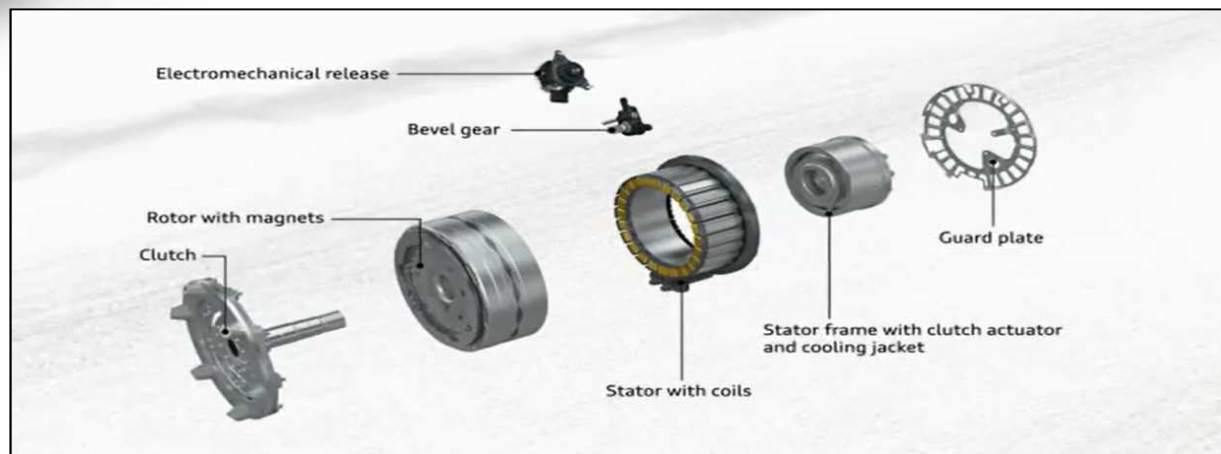
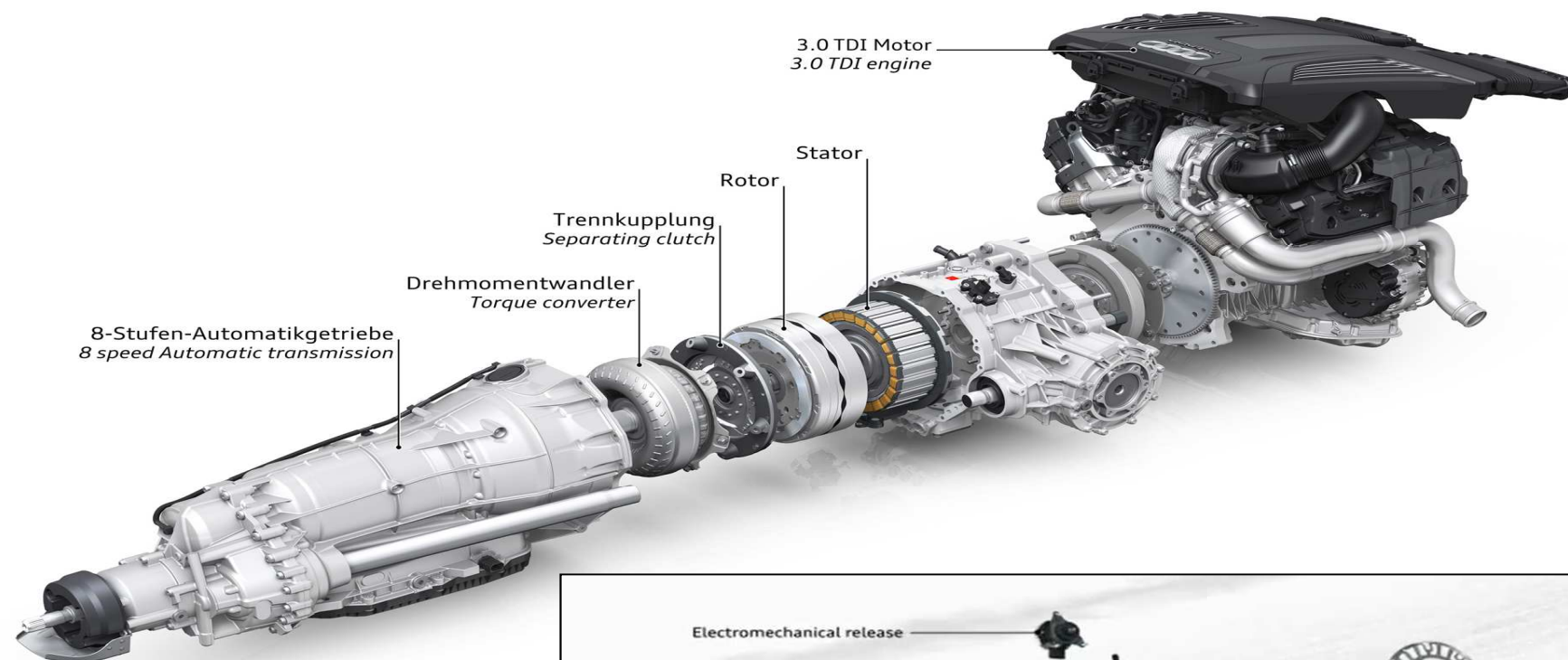
Assembly kit for hybrid drive systems

Engine	Electric machine	Gearbox	Battery	Power electronics
 2-cylinder in-line TDI	 HEM 20	 DQ200E	 HEV	 Power electronics
 3-cylinder in-line TSI/TDI	 HEM 60	 DQ400E	 PHEV	
 4-cylinder in-line TSI/TDI	 HEM 80	 DQ400E	 PHEV	

Volkswagen is electrifying all vehicle classes



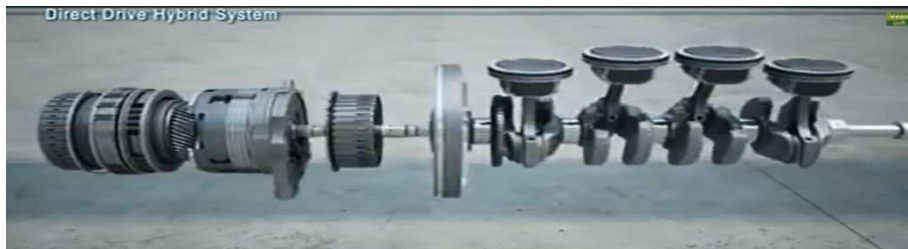
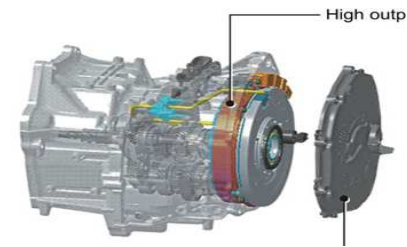
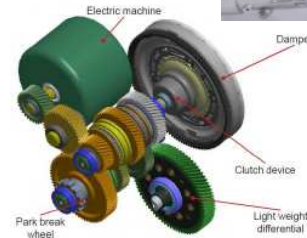




Many choice open (almost) like any other

1's 8-Speed Automatic Transmission - Tech Dept. > Gallery

- 1 Electric motor (150kW / 2100Nm)
- 2 Hydraulic torque converter with lock-up clutch
- 3 8-speed automatic transmission



Audi Q5 hybrid quattro

Hybridantriebsstrang - Kühlung

hybrid components - cooling

12/10

Kühlung des Hochvolt-Batteriemoduls

Cooling of high-voltage battery module

Kühlung des Hochvolt-Batteriemoduls

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Cooling of high-voltage battery module

Wasserkühlung für Elektromotor

Water cooling for the electric motor

Wasserkühlung für Elektromotor

Water cooling for the electric motor

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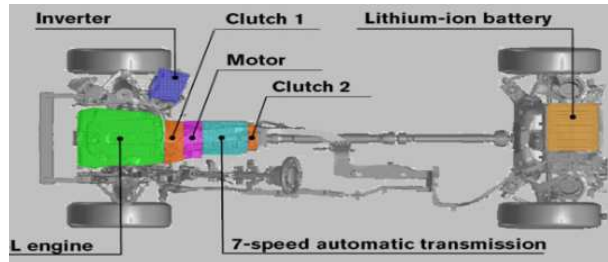
Water cooling for the electric motor

Wasserkühlung für Elektromotor

Water cooling for the electric motor

Wasserkühlung für Elektromotor

Water cooling for the electric motor





HYbrid4

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200 hp - AWD - 85 g CO₂/km

eHDI

Drive train supervisor

Power electronics

e-AWD 27 kW

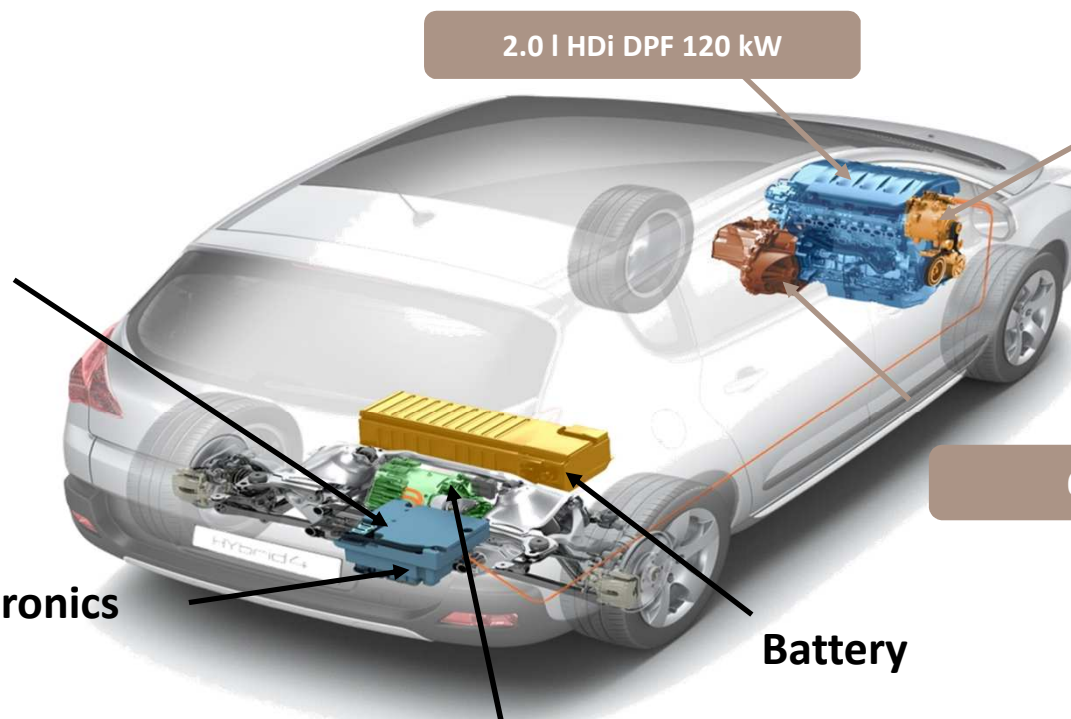
2.0 l HDi DPF 120 kW

BAS

6 speeds AMT

Battery

Previously existing components

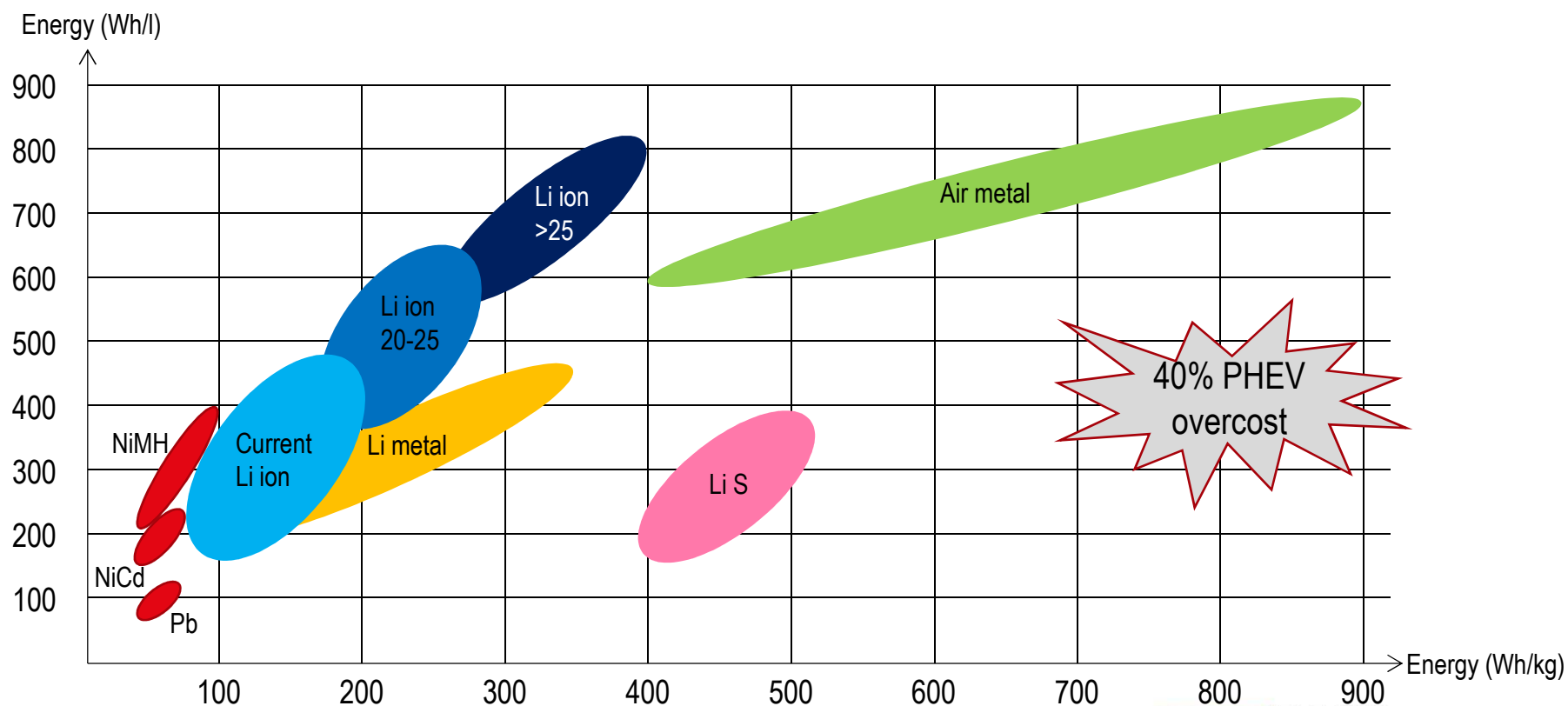


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Breakthrough on battery technology...

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... and cost: #10³€ / kWh NiMH 2010 → #10² € / kWh Li-ion 2020 → ?

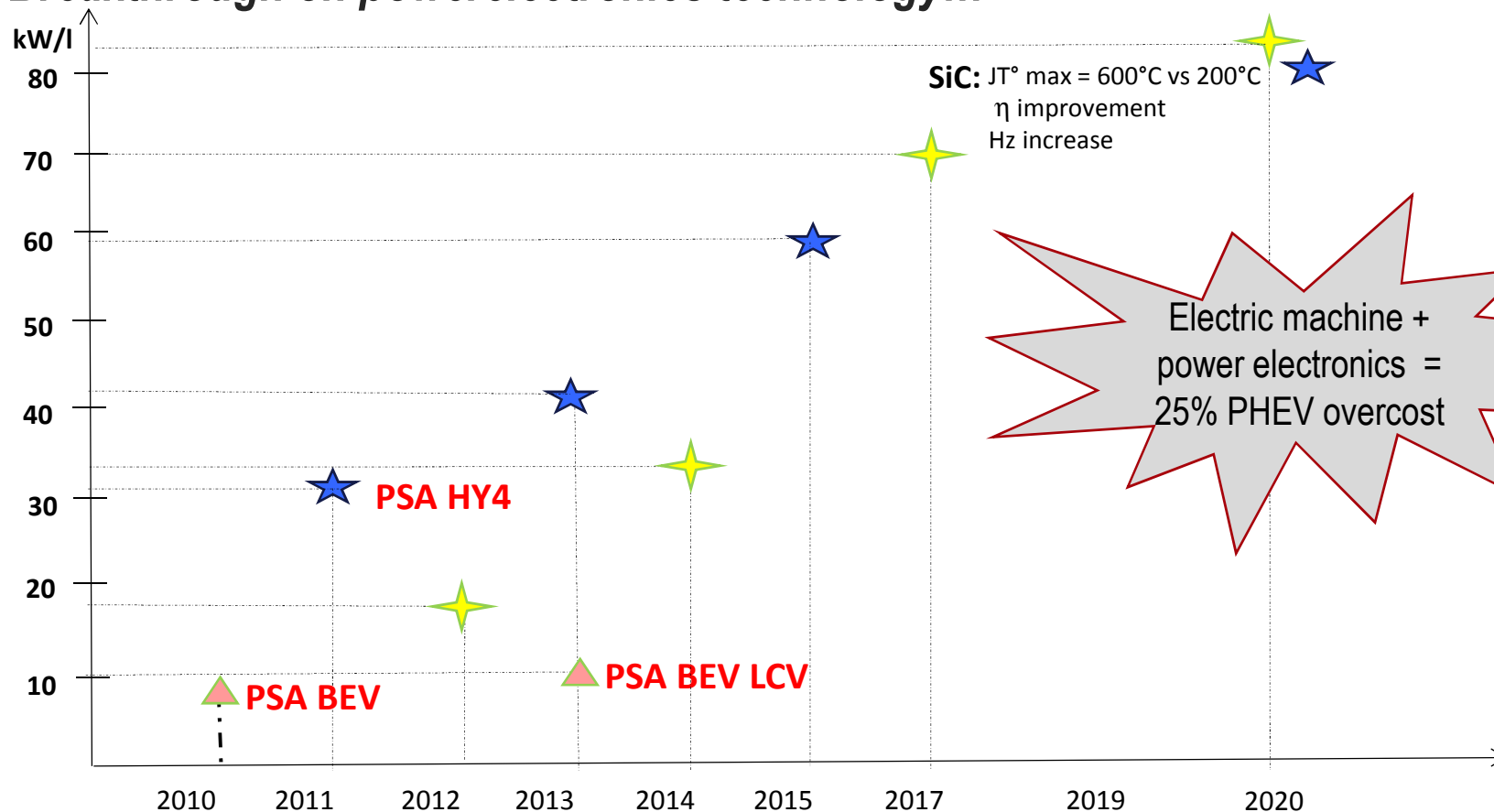


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Breakthrough on powerelectronics technology...

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Electric machine +
power electronics =
25% PHEV overcost

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\$ media \$

C
U
S
T
O
M
E
R
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OEM



« not for profit » organisations



S
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Techno push

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Customer driven



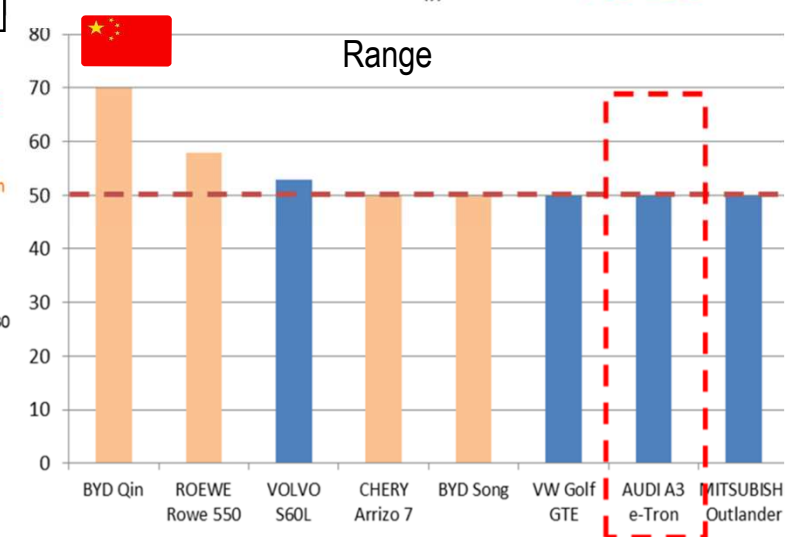
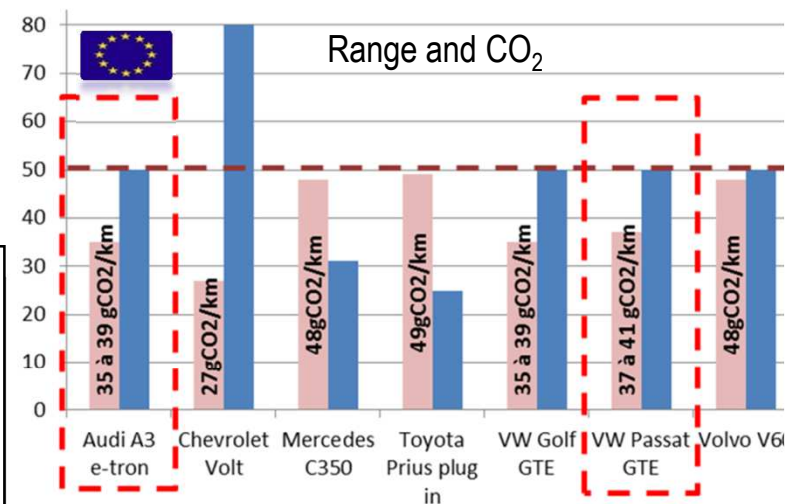
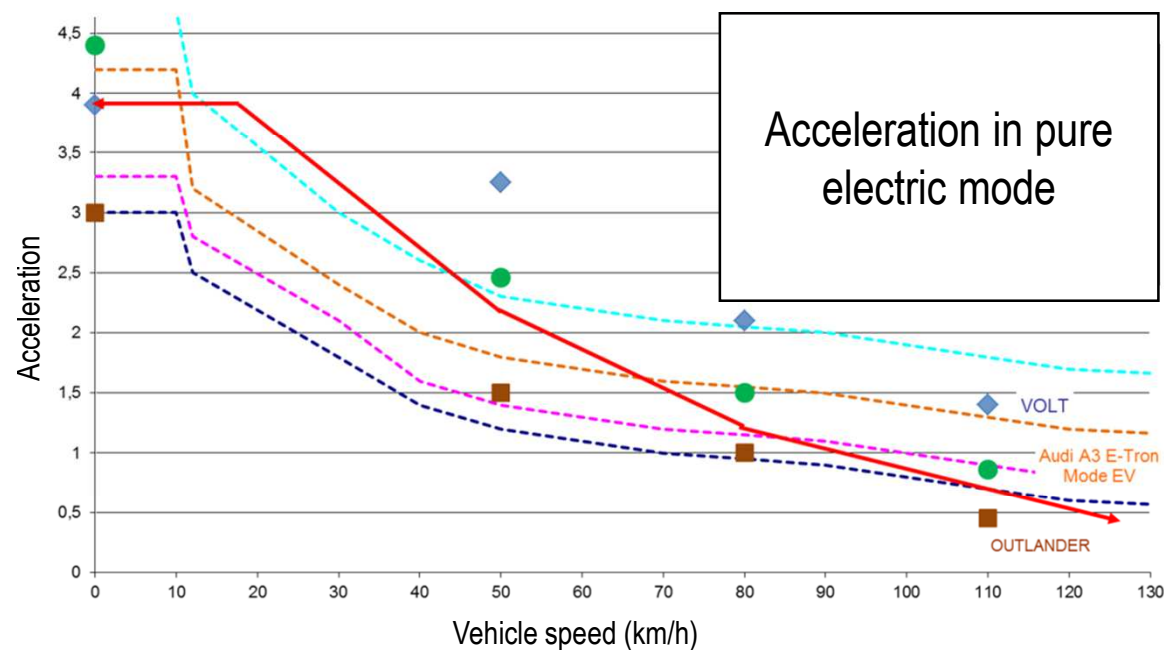
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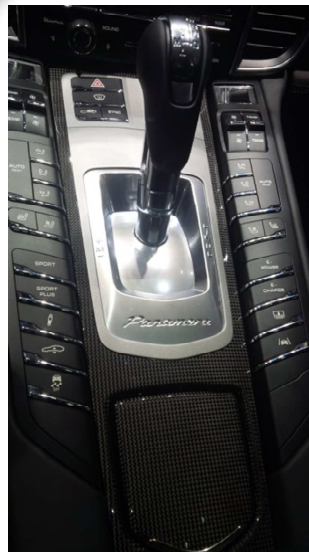


**Customer
expectation**

 **Fuel consumption, range, fun to drive**



Easy to use?





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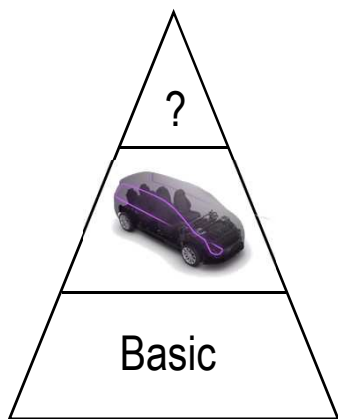
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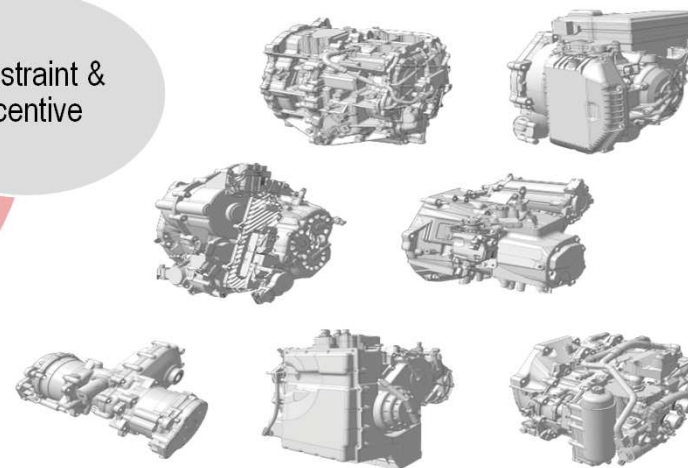
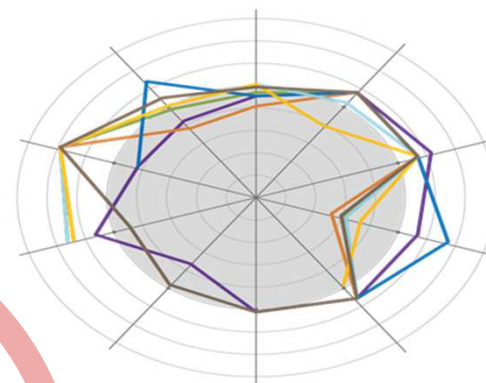
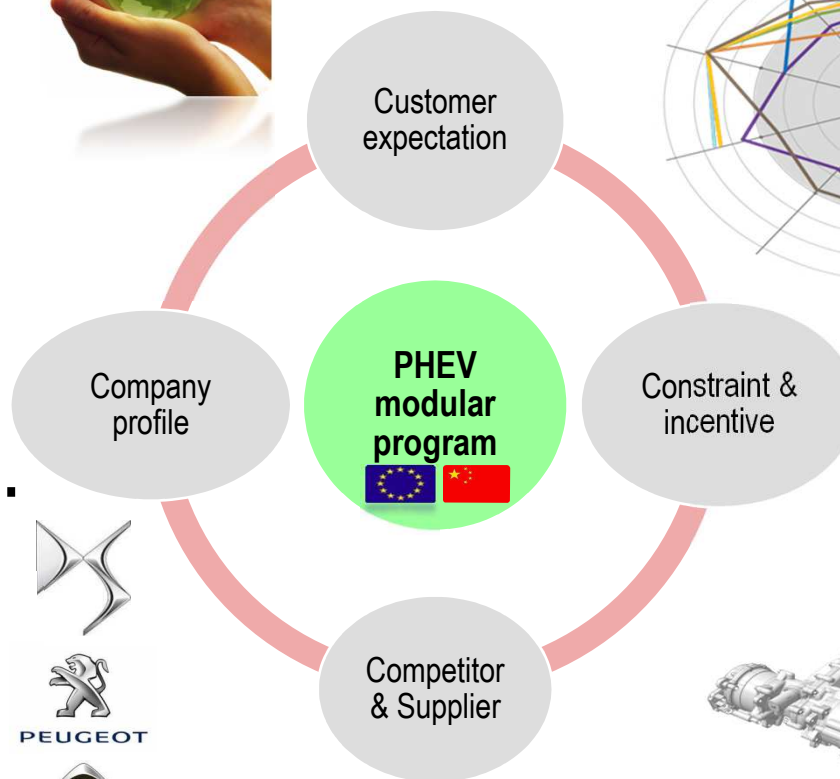
How to deal with
the « 4 C »?
Customer
Constraint
Competitor
Company

PHEV set based

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€, ¥, \$, ...



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 PHEV modular design based on HY4 architecture

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Conclusion

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- L'électrification des véhicules porte en elle un potentiel de progrès énorme: c'est une tendance profonde qui se déclinera à différents niveaux des micro-hybrides aux véhicules électriques sur l'ensemble des plaques géographiques, les véhicules conventionnels restant cependant durablement majoritaires.
- De nouveaux leviers sont disponibles sur les technologies clés (batterie, électronique de puissance, machine) pour améliorer les performances et les investissements importants des différents consortiums vont permettre d'acquérir rapidement maturité industrielle et réduction des coûts.
- Les incertitudes restent néanmoins nombreuses sur le développement des marchés et les besoins clients, l'agilité est indispensable pour pouvoir s'adapter aux évolutions.
- Pour l'horizon 2020, PSA poursuit le large déploiement des micro-hybrid et a construit un programme modulaire plug-in monde et sortira en 2019 ses premières applications.

→ Rendez-vous en 2019!

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Annexes



	<u>FUEL CELL</u>	<u>PHEV :</u>	<u>BEV :</u>
CO2 (TtW)	0 g/km	≈ 30 g/km	0 g/km
CO2 (WtW)	From 0 g/km to more than ICE	From 30 g/km to close HEV	From 0 g/km to more than ICE
Pwt Cost	High (>> 10k€) (Fuel cell pack)	High (= 8k€)	High (≈ 10k€) (battery)
Infrastructure	Network & Fuel Stations (1M€/fs)	Existing for Fuel Regular Plugs or CS	Charging Points & Stations (0,3M€/fs)
Fuel Cost	H2 10€/kg → 10€/100km	EV mode 2€/100km HEV mode 6-7€/100km	Electricity 0,13€/kWh → 2€/100km
Charging Duration / Range	3' / 500 km	Elec <3h / 50km Fuel 3' / 500km+	30' to 8h / 150 km